

Questions to Ask: Employers

- 1) **ALL:** What general skills and qualities do you seek in candidates?
- 2) **FRESHMEN:** What advice would you have for someone entering this profession?
- 3) **ALL:** How is hiring done? If I apply online, who can I follow-up with about my application?
- 4) **INTERN:** What projects did your interns complete last year? Did any earn job offers?
- 5) **FULL-TIME:** What position are you trying to fill? What skills are needed for success?

Questions to Ask: Grad Programs

1. How many students do you accept annually? What is the general academic profile?
2. How do students qualify for assistantships?
3. What types of employment opportunities did your graduates earn last year?

| Booth | Organization |
|-------|-----------------------------------|
| 75 | ABF Freight |
| 1 | ACT, Inc |
| 76 | Adrenaline Fundraising |
| 2 | Aerotek, Inc. |
| 77 | Ag Property Solutions |
| 8 | American Equity Investment |
| 78 | AmeriCorps NCCC |
| 79 | AroundCampus Group |
| 3 | Arthur L. Davis Publishing Agency |
| 80 | ASPIRE TRP, Inc |
| 4 | Auto-Owners Insurance Company |
| 5 | BDI |
| 6 | Beef Products, Inc |
| 81 | BerganKDV |
| 83 | Blain's Farm and Fleet |
| 82 | Blattner Energy, Inc. |
| 84 | Brownells |
| 85 | Buckle, Inc. |
| 9 | Bunn |
| 10 | Businessolver |
| 11 | C.H. Robinson |
| 87 | Cambridge Investment Research |
| 86 | Camp Adventure Child & Youth |
| 88 | Camp Fire Heart of Iowa |
| 12 | CBE Companies |
| 89 | Chick-fil-A |
| 13 | CliftonLarsonAllen |
| 14 | Combined Insurance |
| 90 | Community NeuroRehab |
| 91 | Consolidated Electrical Dist. |
| 15 | Cottingham & Butler |
| 92 | Dean Snyder Construction |
| 18 | Deloitte |
| 16 | Doerfer Companies |
| 93 | Dominium |
| 94 | Dupaco Community Credit Union |
| 95 | Easter Seals Iowa |
| 96 | Enterprise Rent A Car |
| 17 | Ethos Group |
| 97 | Farm Bureau Financial Services |
| 98 | Farmers State Bank |
| 99 | Fastenal |
| 100 | Federated Insurance |
| 101 | Ferguson Enterprises |
| 102 | Forest Ridge Youth Services |
| 103 | Geater Machining and Mfg. |
| 19 | Genesis10 |
| 104 | Girl Scouts of E.IA and W.IL |
| 105 | Girl Scouts of Summer Camps |
| 20 | GoDaddy |
| 106 | Goodwill Industries of NE Iowa |
| 23 | Graphic Packaging International |

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| 107 | Great Lakes Hybrids |
| 21 | GreatAmerica Financial Services |
| 24 | Greater Des Moines Partnership |
| 108 | Green Iowa AmeriCorps |
| 22 | Grinnell Mutual Reinsurance Co. |
| 25 | HighJump |
| 27 | Highland Community College |
| 26 | Hillcrest Family Services |
| 121 | HNI Corporation |
| 32 | Hormel Foods |
| 28 | Hubbell Construction Services |
| 30 | Hybrid Transit Systems Inc. |
| 31 | Hy-Capacity |
| 110 | Hy-Vee |
| 111 | Hy-Vee, Inc. (IT) |
| 112 | IBM |
| 33 | Insight Global |
| 34 | Integrated DNA Technologies |
| 35 | Iowa Bankers Association |
| 113 | Iowa City VA Health Care System |
| 36 | IA Dept. of Natural Resources |
| 37 | Iowa Division of Banking |
| 114 | ISU, Dept. of Biomedical Sciences |
| 39 | John Deere |
| 38 | Keyot, Crew212 |
| 116 | Kunkel & Associates, Inc. |
| 117 | Lee Enterprises |
| 118 | Leapfrog Technologies, Inc. |
| 119 | Lutheran Services in Iowa (LSI) |
| 120 | Marco |
| 122 | Marine Credit Union |
| 123 | MassMutual Iowa |
| 124 | MasterBrand Cabinets, Inc, |
| 125 | Menards |
| 41 | Mid-Iowa Community Action, Inc. |
| 127 | Midwest Professional Staffing |
| 128 | Millang Financial Group |
| 126 | Mount Mercy University |
| 42 | Nationwide Insurance |
| 43 | Nebraska Families Collaborative |
| 45 | Next Generation Wireless |
| 44 | Northeast Iowa Food Bank |
| 46 | Northwestern Health Sciences U. |
| 47 | Northwestern Mutual |
| 48 | Open Access Tech. International |
| 49 | Palmer College of Chiropractic |
| 51 | Palmer Group |
| 50 | Peace Corps |
| 52 | Pella Corporation |
| 132 | Pilgrim Heights Camp & Retreat |
| 53 | Pirc-Tobin Construction, Inc. |
| 54 | PNC Real Estate |

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| 133 | Prairie Lakes Church Grad Pgm |
| 130 | Principal Financial Group |
| 55 | Professional Computer Systems |
| 135 | QCI |
| 135 | Renewable Energy Group |
| 137 | Robert Half |
| 131 | RSM |
| 136 | RUAN Transportation |
| 138 | Ruffalo Noel Levitz |
| 139 | Sam's Club |
| 56 | Sherwin Williams |
| 57 | Situs RERC |
| 140 | Skogman Realty |
| 58 | Sogeti USA |
| 145 | Southwest Iowa Families, Inc. |
| 141 | Spencer Community Theatre |
| 142 | Spencer Radio Group |
| 143 | State of Iowa - DAS-HRE |
| 60 | State Training School |
| 144 | Story Construction Co. |
| 164 | Target Stores and Distribution Ctr |
| 61 | TD&T CPAs and Advisors, PC |
| 146 | TEKsystems |
| 62 | Terex Global Business Services |
| 147 | Thrivent Financial |
| 148 | Titan Tire Corporation |
| 149 | Toyota Financial Services |
| 68 | Transamerica |
| 150 | TRIO Upward Bound SCC |
| 63 | TrueNorth Companies |
| 151 | U.S. Probation and Pretrial |
| 64 | UFG |
| 65 | UICCU |
| 154 | UNI Graduate College |
| 109 | UNI Human Resources |
| 155 | UNI Social & Behavioral Research |
| 152 | UniFirst Corporation |
| 153 | US Marine Corps Officer Program |
| 59 | US Army |
| 156 | US NAVY |
| 66 | Viking Pump - IDEX |
| 157 | Volunteer Iowa |
| 158 | Von Maur |
| 67 | Voya Financial |
| 159 | VT Industries |
| 69 | Warren Transport Inc. |
| 160 | Wells Fargo - Consumer Lending |
| 70 | Whiting Turner Contracting |
| 161 | Woodruff Construction, LLC |
| 71 | Workiva |
| 162 | WorldWide Logistics |
| 72 | Zoetis |



Northwestern Mutual
Northwestern Health Science
Next Generation Wireless
NE Iowa Food Bank
Nebraska Families Collab.
Nationwide Insurance
Mid-Iowa Comm. Action



John Deere
Recruiter Refreshments | Business PRP
Keyot, Crew 212
Iowa Division of Banking
Iowa DNR
Iowa Bankers
Integrated DNA Tech
Insight Global
Hormel Foods
Hy-Capacity
Hybrid Transit Systems



47 46 45 44 43 42 41

40 39

38 37 36 35

34 33 32 31 30

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148 **Titan Tire Co.**
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7



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START